Lucas Kingan

CO-FOUNDER & CEO · GRUPO KINGANS

lucas@kingans.com · linkedin.com/in/lucaskingan · grupokingans.com · Torreón, Mexico · Canadian · Bilingual English / Spanish

Profile

Multi-unit restaurant and beverage operator. Fifteen years building Grupo Kingans in Mexico, from one café to four brands, six points of sale opened and our own production and distribution. Open to partnerships and supply deals across Mexico.

Experience

Co-founder & CEO · Grupo Kingans 2011 – present

Torreón, Coahuila, Mexico · Kingans · Bakings · Royal Leaf · Karakorum

- Grew the group from one café to **6 points of sale** across **4 brands** and **100+ employees**.
- Built **in-house production** of pastry and desserts (Bakings, 2016) for the group and outside customers.
- Took over Karakorum in 2023, a kombucha brand founded in 2019, with its own factory: 16,000+ bottles delivered since 2025.
- Opened **B2B and retail distribution**: cafés, restaurants, supermarkets (Al Super), Mercado Libre and Amazon.
- Led the recovery after the 2020 closures: by 2021 the flagship location sold **30%+ above pre-pandemic levels**.
- Run the group on data: weekly unit reporting, menu engineering, loyalty program and direct-ordering channels to reduce dependence on delivery apps.
- Hired, trained and led managers and teams across all units; most process and menu improvements come from front-line staff.

Education

University coursework in International Business (Universidad Iberoamericana), Communications (UVM) and Industrial Design (Tecnológico de Monterrey). Left in 2011 to found the business.

High school, Canada.

By the numbers

375,000+
dishes and drinks served a year

100,000+
breakfasts a year

60,000+
coffees and frappés a year

~4,000
Google reviews · 4.3 ★ average

100+
team members

Nov 2025 – Oct 2026

Skills

Multi-unit operations · New openings · F&B production · B2B distribution · Menu engineering · Pricing · Team leadership · Data & reporting · Delivery apps · Digital channels

Languages

English (native)
Spanish (fluent)